

JOB DESCRIPTION

Role: Viewer / Sales Negotiator

Contract: Full Time - Permanent

Hours: Monday to Friday 9am to 17.30pm & Saturdays as rostered (currently 1 in 4 - Hours 9.30am to 12.30pm)

Holidays: 20 Days per Annum plus Statutory Days (Minimum 8) running from January to December

Reporting to: Branch Manager / Director

Location: East Belfast

Salary: Dependent on Experience

Company Background:

Simon Brien is Northern Ireland's leading estate agency, boasting over 40 years' experience and 45,000 properties transacted. The company operates in private residential and new homes sales, premier homes and country estates, as well as land sales and consultancy. Services also include lettings, property management, mortgages and financial services.

The company's success is built on the traditional values of customer care, extensive experience and personalised service, all underpinned by world-class technology enabling operational and service excellence. In 2024, Simon Brien proudly joined Sherry FitzGerald Group, the largest estate agency in the Republic of Ireland, with more than 100 offices, including over 70 franchise locations. Sherry FitzGerald are the exclusive Irish affiliate to Christie's International Real Estate. This partnership gives Simon Brien customers, selling luxury homes in Northern Ireland, unparalleled access to exclusive international markets via the Christies network.

The ethos of Simon Brien is built on traditional values of customer care, long established experience, and a professional and personal service for all our clients. Simon Brien is looking for an experienced Viewer / Sales Negotiator to join our team.

Key Responsibilities:

- Supporting and assisting the Resales Team with property enquiries, viewings, negotiating sales, managing contracts, reporting and servicing out existing clients from initial enquiry
- Negotiating new property sales through to completion along with any administrative duties required to support the office

Qualifications and Skills:

- Significant relevant experience
- Minimum 2 GCSEs (A* - C) in Maths and English
- Full clean UK driving license
- Proficiency in ICT
- 2 Years Experience working within a property environment

What We Offer:

- Competitive salary and benefits package.
- Opportunity to work in a dynamic and collaborative environment.
- Professional development and growth opportunities

How to Apply:

To apply, please send your CV (including your National Insurance Number) to careers@simonbrien.com with the subject line **“Viewer / Sales Negotiator”** outlining how you meet each of the skills and responsibilities.

Please ensure you clearly demonstrate how you meet the above criteria in your CV. Please also complete the attached **Monitoring form** (with National Insurance Number). Applications will be considered incomplete if the monitoring form is not returned.